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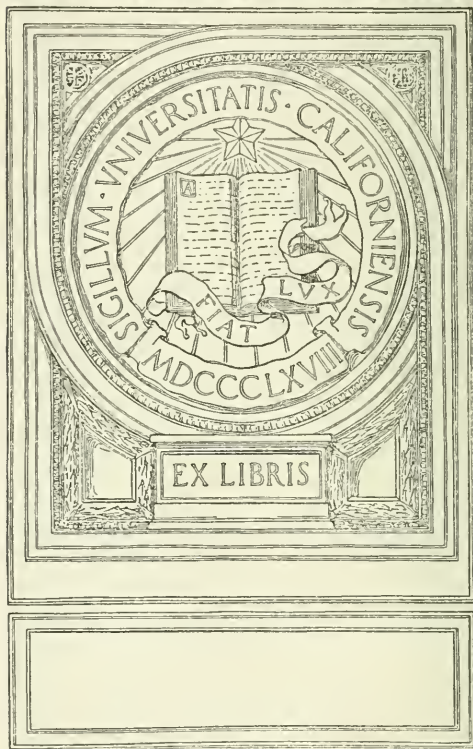


Bibliography  
of  
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Herbert Stanley Shuey

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By Herbert Stanley Shuey

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University of California

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## INTRODUCTORY NOTE

Business houses, commercial organizations, banks, libraries, students of commerce and others have felt the need of a short bibliography of publications dealing with foreign trade subjects. That fact, coupled with my own difficulties in readily finding authoritative references, has convinced me of the advisability of undertaking the publication of such a compilation.

In these pages will be found, (under their proper headings), only those publications—regardless of their nature—that are recognized as authoritative. Completeness is not claimed; that would be impossible in a compilation of this size. It is believed, however, that enough references have been listed under each division to give the reader ample opportunities to extend his knowledge. The list of Government publications, while not entirely complete, will indicate the extent of the voluminous and varied information that can be derived from an investigation of official reports. Although many of those listed are now out of print, a large number may still be obtained and new reports are constantly being published.

In this connection it is appropriate to acknowledge my great indebtedness to the catalogue of publications of the Bureau of Foreign and Domestic Commerce recently issued. This valuable compilation has been referred to constantly and the reader will surely find it an indispensable key to Government publications in the foreign trade field.

In the use of this bibliography it is suggested that the reader make a personal examination of those publica-

tions whose title appears to cover the field in which he is interested. If they cannot be found in a library that is within reach, the publishers will in a great many cases be glad to send books to a prospective buyer for inspection. Sample copies of magazines, etc., may be secured by writing the publishers.

Discretion, of course, must be used in selecting the references listed in this bibliography that will best serve the reader's individual purpose.

It is my pleasure to express grateful appreciation for the assistance rendered by the Foreign Trade Department, National Association of Manufacturers, New York; Professor Lincoln Hutchinson of the University of California, now with the War Trade Board, Washington; Professor Ira B. Cross, University of California, and Robert L. Johnson.

It is hoped that this guide may prove to be of real practical value to whomever refers to it.

HERBERT STANLEY SHUEY.

*Berkeley, California,  
June, 1918.*

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### **Ideals in International Relations**

F. A. VANDERLIP, National City Bank, New York.

### **International Trade after the War**

O. P. AUSTIN, National City Bank, New York.

### **Opportunities for Young Men in the Foreign Field**

W. S. KIES, National City Bank, New York.

### **Our Trade after the War**

W. S. KIES, National City Bank, New York.

### **Proceedings of the First, Second, Third and Fourth (1915, 1916, 1917, 1918) National Foreign Trade Conventions**

National Foreign Trade Council, New York.

### **Proceedings of the International Trade Conference (1915)**

National Association of Manufacturers, New  
York.

### **The Trade of the World**

J. D. WHELPLEY. Century Co., New York, 1913.  
436 pages.

### **Training for World Service**

W. S. KIES, National City Bank, New York.

### **World Trade Conditions after the War**

National Foreign Trade Council, New York,  
1918.

## **THEORY OF INTERNATIONAL TRADE**

### **An Inquiry into the Nature and Causes of the Wealth of Nations <sup>1</sup>**

ADAM SMITH. E. P. Dutton & Co., New York, 1914. 2 volumes.

### **Industrial and Commercial Geography <sup>1</sup>**

J. RUSSELL SMITH. Henry Holt & Co., New York, 1913. 914 pages.

### **International Trade and Exchange**

H. G. BROWN. Macmillan Co., New York, 1914. 197 pages.

### **Introduction to the Study of Economics <sup>1</sup>**

C. J. BULLOCK. Silver, Burdett & Co., Boston, 1908. 619 pages.

### **Principles of Commerce**

H. G. BROWN. Macmillan Co., New York, 1916. 207 pages.

### **Principles of Economics <sup>1</sup>**

F. W. TAUSSIG. Macmillan Co., New York, 1911. 2 volumes.

### **Principles of Political Economy <sup>1</sup>**

J. S. MILL. D. Appleton & Co., New York, 1908. 2 volumes.

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<sup>1</sup> Only a few chapters of this book deal with the theory of international trade. The numbers of these chapters will be found in the table of contents of the book.

**THEORY OF INTERNATIONAL TRADE—Continued**

**Some Aspects of the Tariff Question**

F. W. TAUSSIG. Harvard University Press, Cambridge, 1915. 374 pages.

**Theory of International Trade**

C. F. BASTABLE. Macmillan Co., London, 1903.  
4th Edition. 197 pages.

## **HISTORY OF INTERNATIONAL TRADE**

### **A History of Commerce**

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### **A Short Account of England's Foreign Trade in the Nineteenth Century**

A. L. BOWLEY. S. Scribner's Sons, New York, 1905. 165 pages.

### **Economic History of the United States**

E. L. BOGART. Longmans, Green & Co., New York, 1916. 597 pages.

### **General History of Commerce**

W. C. WEBSTER. Ginn & Co., New York, 1903. 526 pages.

### **Growth and Vicissitudes of Commerce**

JOHN YEATS. G. Philip and Son, London, 1887. 619 pages.

### **History of Domestic and Foreign Commerce of the United States**

EMORY JOHNSON and others. Carnegie Institute, Washington, 1915. 2 volumes.

### **Industrial History of the United States**

KATHARINE COMAN. Macmillan Co., New York, 1905. 343 pages.

**HISTORY OF INTERNATIONAL TRADE—Continued**

**The History of Commerce in Europe**

H. de B. GIBBINS. Macmillan Co., New York, 3rd Ed., 1915. 233 pages.

**Trade and Trade Centers of History**

W. H. BENHAM. de Vine Press, New York, 1907. 63 pages.

## **GEOGRAPHY AND COMMERCE**

### **Commerce and Industry**

J. RUSSELL SMITH. Henry Holt & Co., New York, 1916. 596 pages.

### **Commercial Geography**

C. C. ADAMS. D. Appleton & Co., New York, 1902. 505 pages.

### **Commercial Geography**

A. P. BRIGHAM. Ginn & Co., New York, 1911. 469 pages.

### **Commercial Geography**

E. C. K. GONNER. Macmillan Co., New York, 1900. 205 pages.

### **Commercial Geography**

E. V. D. ROBINSON. Rand, McNally & Co., New York, 1910. 455 pages.

### **Commercial Raw Materials**

CHARLES R. TOOTHAKER. Ginn & Co., Boston, 1905. 108 pages.

### **Economic Geography**

J. MCFARLANE. I. Pitman & Sons, New York, 1914. 560 pages.

### **Geography of Commerce**

S. TROTTER. Macmillan Co., New York, 1911. 410 pages.

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**GEOGRAPHY AND COMMERCE—Continued**

**Handbook of Commercial Geography**

G. G. CHISHOLM. Longmans, Green & Co., New York, 1913. 666 pages.

**Industrial and Commercial Geography**

J. RUSSELL SMITH. Henry Holt & Co., 1913. 914 pages.

**Modern Geography**

M. I. NEWBEGIN. Henry Holt & Co., New York, 1911. 265 pages.

**Physical and Commercial Geography**

GREGORY, KELLER & BISHOP. Ginn & Co., New York, 1910. 469 pages.

**The International Geography**

H. R. MILL. D. Appleton & Co., New York, 1909. 1088 pages.

**The World's Commercial Products**

FREEMAN & CHANDLER. Ginn & Co., Boston, 1908. 391 pages.

## **TRANSPORTATION AND TRADE ROUTES**

### **GENERAL**

#### **Elements of Transportation**

EMORY R. JOHNSON. D. Appleton & Co., New York, 1916. 360 pages.

#### **Handbook of Commercial Geography**

GEORGE H. CHISHOLM. Longmans, Green & Co.. New York, 1913. 666 pages.

#### **Industrial and Commercial Geography**

J. RUSSELL SMITH. Henry Holt & Co., New York, 1913. 914 pages.

#### **Ocean and Inland Water Transportation**

EMORY R. JOHNSON. D. Appleton & Co., New York, 1906. 395 pages.

#### **Ocean Traffic and Trade**

OLNEY B. HOUGH. La Salle Extension University, Chicago, 1914. 432 pages.

#### **Principles of Ocean Transportation**

EMORY R. JOHNSON and G. G. HUEBNER. D. Appleton & Co., New York, 1918. 513 pages.

#### **The Ocean Carrier**

J. RUSSELL SMITH. G. P. Putnam & Sons, New York, 1908. 344 pages.

#### **The Organization of Ocean Commerce**

J. RUSSELL SMITH. Published for University of Pennsylvania, Philadelphia, 1905. 155 pages.

#### **The Panama Canal and Commerce**

EMORY R. JOHNSON. D. Appleton & Co., New York, 1916. 295 pages.

**TRANSPORTATION AND TRADE ROUTES—Continued**

**The Panama Canal and International Trade Competition**

LINCOLN HUTCHINSON. Macmillan Co., New York, 1915. 283 pages.

**Various Publications of "The Panama Canal"**

Washington, D. C.

**U. S. GOVERNMENT PUBLICATIONS**

*The Bureau of Foreign and Domestic Commerce, Washington, D. C., has issued the following publications relating to Transportation and Trade Routes:*

**Government Aid to Merchant Shipping**

Special agents series No. 119; 1916; 265 pages.

**Navigation Laws**

Special agents series No. 114; 1916; 190 pages.

**Pilotage in the United States**

Special agents series No. 136; 1917; 102 pages.

**Ports of the United States**

Miscellaneous series No. 33; 1916; 431 pages.

**Shippers' Export Declarations and Export Procedure**

Treasury decision 35969; November 15, 1915; 12 pages.

**Trans-Pacific Shipping**

Miscellaneous series No. 44; 1916; 30 pages.

**Transportation Rates to the West Coast of South America**

Special agents series No. 72; 1913; 99 pages.

## **COMMERCIAL POLICIES AND TARIFFS**

### **GENERAL**

#### **Awakening of Business**

EDWARD NASH HURLEY. Doubleday, Page & Co., New York, 1916. 240 pages.

#### **Combination in Export Trade Under the Webb Law**

Guaranty Trust Co., New York, 1918. 28 pages.

#### **Comercio Argentino**

RICARDO PILLADO. Juan H. Kidd y Cia, Buenos Aires, 1910. 191 pages.

#### **Commerce of Nations**

C. F. BASTABLE. Methuen & Co., London, 1899. 216 pages.

#### **Commercial Federation and Colonial Trade Policy**

JOHN DAVIDSON. Chas. Scribner's Sons, New York, 1900. 155 pages.

#### **Customs Tariffs of the World**

Kelly Publishing Co., New York.

#### **Elements of the Fiscal Problem**

L. G. CHIOZZA MONEY. P. S. King & Son, London, 1903. 237 pages.

#### **Federal Trade Commissions' Reports**

Washington, D. C. (Especially "Co-operation in Foreign Trade.")

#### **Industrial History of the United States**

KATHARINE COMAN. Macmillan Co., New York, 1905. 343 pages.

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**COMMERCIAL POLICIES AND TARIFFS—Continued**

**International Commercial Policies**

GEORGE FISK. Macmillan Co., New York, 1911.  
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**Modern Tariff History**

P. W. L. ASHLEY. J. Murray Co., London, 1904.  
367 pages.

**New Internationalism**

HAROLD BOLC. D. Appleton & Co., New York,  
1907. 309 pages.

**Retaliatory Duties**

H. DIETZEL. T. Fisher Unwin, London, 1906.  
128 pages.

**Shipping World Year Book**

Shipping World Office, Effingham House, Arundel  
St., London.

**Some Elements of National Foreign Trade Policy**

F. A. VANDERLIP. National City Bank, New York.

**Strength of Nations**

J. W. WELSFORD. Longmans, Green & Co., Lon-  
don, 1907. 327 pages.

**The Commonweal**

ALFRED PETER HILLIER. Longmans, Green & Co.,  
New York and London, 1909. 162 pages.

**The Most Favored National Clause**

STANLEY K. HORNBECK. University of Wisconsin  
Cron. Bulletin, Vol. 6, 1910.

**COMMERCIAL POLICIES AND TARIFFS—Continued****The Tariff History of the United States**

F. W. TAUSSIG. G. P. Putnam's Sons, New York, 1910. 418 pages.

**The Trade Policy of Great Britain and Her Colonies**

CARL J. FUCHS. Macmillan Co., New York, 1905. 413 pages.

**United States Customs Tariff and the Free List**

Act of Congress, August 5, 1909. The Customs Administrative Law, Act of Congress, August 5, 1909. G. W. Sheldon & Co., Chicago, 1909. 172 pages.

**U. S. GOVERNMENT PUBLICATIONS**

*The Bureau of Foreign and Domestic Commerce, Washington, D. C., has issued the following publications relating to Commercial Policies and Tariffs:*

**COMMERCIAL POLICIES****Commercial Courts in Europe**

Special consular reports No. 41, part 3; 1909; 29 pages.

**Commercial Laws of England, Scotland, Germany, and France**

Special agents series No. 97; 1915; 127 pages.

**Commercial Laws of Switzerland**

Special agents series No. 150; 1917; 52 pages.

**Commercial Organizations**

Special agents series No. 60; 1912; 48 pages.

**COMMERCIAL POLICIES AND TARIFFS—Continued**

**Commercial Organizations in France**

Special agents series No. 98; 1915; 75 pages.

**Commercial Organizations in Germany**

Special agents series No. 78; 1914; 170 pages.

**Commercial Organizations in Southern and Western Cities**

Special agents series No. 79; 1914; 54 pages.

**Commercial Organizations in Switzerland**

Special agents series No. 101; 1915; 28 pages.

**Commercial Organizations in the United Kingdom.**

Special agents series No. 102; 1915; 53 pages.

**Commercial Organizations of the United States**

Miscellaneous series No. 61; 1917; 116 pages.

**Commercial Travelers in Latin America**

Tariff series No. 35; 1916.

**Consular Regulations of Foreign Countries**

Canada and Latin America (revised edition).

Tariff series No. 24; 1915.

**German Foreign-Trade Organization**

Miscellaneous series No. 57; 1917; 182 pages.

**TARIFF SERIES**

**Customs Tariff of Australia**

Tariff series No. 37. (In press.)

**Customs Tariff of Chile**

Tariff series No. 36; 1917.

**COMMERCIAL POLICIES AND TARIFFS—Continued****Customs Tariff of Cuba**

Tariff series No. 27; 1911.

**Customs Tariff of France**

Tariff series No. 25; 1910.

**Customs Tariff of Italy**

Tariff series No. 15; 1908.

**Customs Tariff of Japan**

Tariff series No. 28; 1912.

**Customs Tariff of New Zealand**

Tariff series No. 8; 1908.

**Customs Tariff of Venezuela**

Tariff series No. 33; 1916.

**Foreign Import Duties on Motor Vehicles and Accessories**

Tariff series No. 30; 1914.

**Foreign Import Duties on Office Appliances**

Typewriters, typewriter ribbons, carbon paper, manifolding apparatus, adding machines, and cash registers. Tariff series No. 29; 1914.

**Foreign Trade Notes**

Chiefly notes on foreign tariff changes reprinted from Commerce Reports; issued quarterly. Nos. 1 to 27 have been issued.

**Import Duties on Textiles in South America: Part I—  
Argentina**

Tariff series No. 32; 1916.

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**COMMERCIAL POLICIES AND TARIFFS—Continued**

**Registration of Trade-marks in Latin America**

Tariff series No. 31; 1916.

**Supplement to Foreign Import Duties on Motor Vehicles  
and Accessories**

Tariff series No. 30a; 1917.

**Supplement to No. 24**

Tariff series No. 24a; 1916.

**Supplement to No. 24**

Tariff series No. 24b; 1917.

**Supplement to Tariff of Cuba**

Tariff series No. 27b; 1914. (Includes 27a.)

**Supplement to Tariff of France**

Tariff series No. 25a; 1912.

**Supplement to Tariff of Italy**

Tariff series No. 15c; 1913.

**Supplement to Tariff of Japan**

Tariff series No. 28b; 1914.

**Tariff Relations between Germany and Russia**

Tariff series No. 38. (In press.)

**Tariff Relations of Canada**

Tariff series No. 26; 1911.

**Tariff Systems of South American Countries**

Tariff series No. 34; 1916.

## ATLASES

### **American Commerce Association—Traffic Library**

American Commerce Association, Chicago, 1915.  
25 volumes.

### **An Atlas of Economic Geography**

J. G. BARTHOLOMEW. Oxford Press, London,  
1914. 82 pages.

### **Atlas of the World's Commerce**

J. G. BARTHOLOMEW. G. Newnes & Co., London,  
1907. 176 pages.

### **Blue Book of American Shipping**

Penton Press, Cleveland, 1900.

### **Commercial Atlas of America**

(Annually.) Rand, McNally & Co., Chicago.

### **Geographical Manual and New Atlas**

C. O. SYLVESTER MAWSON. Doubleday, Page &  
Co., Garden City, New York, 1917. 380 pages.

### **Handy Reference Atlas of the World**

J. G. BARTHOLOMEW. John Walker & Co., Ltd.,  
London, 1904. 76 plates.

### **Latin America**

G. H. BLAKESLEE. G. E. Stechert & Co., New  
York, 1914. 388 pages.

### **Library Atlas of the World**

Rand, McNally & Co., Chicago.

**ATLASES—Continued**

**Philips Mercantile Marine Atlas**

GEORGE PHILIPS. Geo. Philips and Son, Ltd.,  
London and Liverpool, 3rd Edition, 1909.

**Reference Atlas**

Rand, McNally & Co., Chicago.

**Statistical Atlas and Gazetteer of China**

(New edition in press.) Far Eastern Geographical  
Establishment, Shanghai.

**The English Imperial Atlas and Gazetteer of the World**

J. G. BARTHOLOMEW. T. Nelson & Sons, New  
York and London, 1891. 107 pages.

## **DIRECTORIES <sup>1</sup>**

### **GENERAL**

#### **Chinese Directory and Far East Business Guide for 1917**

Published by J. R. Flynn Anderson, Hongkong, China.

#### **Directory and Chronicle for China, Japan, Korea, Indo-China, Straits Settlements, Malay States, Siam, India, etc.**

Hong Kong Daily Press, Ltd., Hong Kong and London, 1918.

#### **Directory of Merchants, Manufacturers and Shippers of the World**

Kelly Publishing Co., London and New York.

#### **Exporters Encyclopedia (Annual)**

Exporters Encyclopedia Company, New York.

#### **Export Register**

Export Manufacturers of United States, Inc., New York.

---

<sup>1</sup> NOTE: In addition to this list, business directories are published for—

|                                |                               |
|--------------------------------|-------------------------------|
| Argentina                      | Europe (nearly all countries) |
| Australia (one for each state) | India                         |
| Brazil                         | Mexico (in peace times)       |
| Canada                         | New Zealand                   |
| Chile                          | Philippine Islands            |
| Cuba                           | Portuguese East Africa        |
| Dutch East Indies              | Union of South Africa         |
| Egypt                          | Uruguay                       |

A business directory of the world in French is: "Annuaire du Commerce," Didot-Bottin (Edition Etranger) Paris.

A business directory of Latin-American countries in Spanish is: "America Latina"—Barcelona, Spain.

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**DIRECTORIES—Continued**

**Export Trade Directory**

American Exporter, New York.

**Mercantile Year Book and Directory of Exporters in  
England, Italy, etc.**

Edited by WALTER LINDLEY JONES. Published by  
Lindley Jones & Bro., Bishopgate, E. C., London.

**Pacific Ports**

Edited by WELFORD BEATON. Terminal Publish-  
ing Co., Seattle, 1917.

**U. S. GOVERNMENT PUBLICATIONS**

*The Bureau of Foreign and Domestic Commerce, Washington,  
D. C., has issued the following publications relating to  
Directories:*

**Commercial Organizations of the United States**

Miscellaneous series No. 61; 1917; 116 pages.

**Supplement to Trade Directory of South America**

**Trade Directory of South America**

Miscellaneous series No. 13; 1914; 428 pages.

**Trade Directory of West Indies and Central America**

Miscellaneous series No. 22; 1915; 256 pages.

## STATISTICS

### GENERAL <sup>1</sup>

#### *Official Trade Statistics of:*

|                  |                                                     |
|------------------|-----------------------------------------------------|
| Argentina .....  | Estadística de Argentina.                           |
| Australia .....  | Trade and Customs and Excise Revenue.               |
| Austria .....    | Statistik des Auswärtigen Handels.                  |
| Belgium .....    | Statistique de la Belgique.                         |
| Bolivia .....    | Comercio Especial de Bolivia.                       |
| Brazil .....     | Importação e Exportação.                            |
| Canada .....     | Trade and Navigation.                               |
| Ceylon .....     | Customs Returns.                                    |
| Chile .....      | Anuario Estadístico.                                |
| China .....      | Annual Returns of Trade.                            |
| Colombia .....   | Gaceta Oficial.                                     |
| Costa Rica ..... | Anuario Estadístico.                                |
| Cuba .....       | Estadística General, Comercio Exterior.             |
| Ecuador .....    | Boletin Estadístico Comercial.                      |
| France .....     | Direction des Douanes Commerce et Navigation.       |
| Germany .....    | Auswärtigen Handel. Statistik des Deutschen Reichs. |
| Guatemala .....  | Boletin de la Direccion General de Estadística.     |
| Holland .....    | Statistiek Nederland.                               |
| Honduras .....   | Revista Economica.                                  |
| India .....      | Sea-Borne Trade and Navigation.                     |

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<sup>1</sup>For methods of valuations by specific countries see Bureau of Foreign and Domestic Commerce, Miscellaneous Series No. 59, Washington, D. C.

## STATISTICS—Continued

|                               |                                                         |
|-------------------------------|---------------------------------------------------------|
| Italy .....                   | Movimento Commerciale.                                  |
| Japan .....                   | Annual Returns of Trade.                                |
| Mexico .....                  | Comercio Exterior y Navigacion.                         |
| New Zealand.....              | Trade and Shipping.                                     |
| Nicaragua .....               | Report of the Collector of the<br>Ports.                |
| Panama .....                  | Boletin de Estadística.                                 |
| Paraguay .....                | Anuario Estadístico.                                    |
| Peru .....                    | Estadística del Comercio Especial.                      |
| Philippine Islands...         | Annual Report of the Bureau of<br>Customs.              |
| Portugal .....                | Comercio y Navigação.                                   |
| Russia .....                  | Obzor Unieshnei Torgovli Rossii.                        |
| Salvador .....                | Anuario Estadístico.                                    |
| Siam .....                    | Foreign Trade and Navigation of<br>the Port of Bangkok. |
| Spain .....                   | Comercio Exterior.                                      |
| Straits Settlements...        | Returns of Imports and Exports.                         |
| Sweden .....                  | Sveriges Officiella Statistik (Han-<br>del).            |
| Switzerland .....             | Handel Statistik.                                       |
| Union of South<br>Africa..... | Annual Statement of Trade and<br>Shipping.              |
| United Kingdom.....           | Trade with Foreign Countries.                           |
| United States .....           | Commerce and Navigation.                                |
| Uruguay .....                 | Anuario Estadístico.                                    |
| Venezuela .....               | Anuario Estadístico.                                    |

*Reports are also issued by various Crown Colonies and Protectorates such as the Dutch East Indies, Egypt and West Indies, either by the governments of those regions or by their home governments.*

## STATISTICS—Continued

## SUPPLEMENTARY OFFICIAL SOURCES

*Each country publishes, in addition to the foregoing annual publications, bulletins and reports. Of these the following are typical:*

|                     |                                                                                                           |
|---------------------|-----------------------------------------------------------------------------------------------------------|
| France .....        | Minister de Finance Bulletin de Statistique de Legislation Com-paree.                                     |
| Germany .....       | Auswärtigen Handel Ausser Euro-paische Landern. Auswärtigen Handel Europaische Stadten.                   |
| Italy .....         | Ministero di Agricoltura, Indus-trio, e Commercio, Ufficio del La-voro.                                   |
| United Kingdom..... | Statistical Abstracts and Monthly Bulletins of the Different Admin-istrative Departments.                 |
| United States ..... | Statistical Abstracts and Monthly and Weekly Reports Issued by the Different Administrative Depart-ments. |

## U. S. GOVERNMENT PUBLICATIONS

*The Bureau of Foreign and Domestic Commerce, Washington, D. C., has issued the following publications relating to Statistics:*

**Commerce and Navigation**

(Published annually.)

**Consumption Estimates**

Miscellaneous series No. 26; 1915; 12 pages.

**Consumption Estimates**

Miscellaneous series No. 40; 1916; 12 pages.

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**STATISTICS—Continued**

**Consumption Estimates**

Miscellaneous series No. 56; 1917; 12 pages.

**Imports Entered for Consumption**

(Published quarterly.)

**Monthly Summary of Foreign Commerce of the United States**

**Statistical Abstract of the United States**

(Published annually.)

**Trade of the United States with the World, 1912-13**

Miscellaneous series No. 15; 1914.

**Trade of the United States with Other American Countries, 1913-14**

Miscellaneous series No. 23; 1915; 143 pages.

**Trade of the United States with the World, 1914 and 1915**

Miscellaneous series No. 38; 1916; 247 pages.

**Trade of the United States with the World, 1916-17**

Miscellaneous series No. 63; 1917.

**Wholesale Prices of Leading Articles in United States Markets**

Miscellaneous series No. 19; 1914; 16 pages.

**Wholesale Prices of Leading Articles in United States Markets, 1913-14**

Miscellaneous series No. 30; 1916; 14 pages.

**STATISTICS—Continued****Wholesale Prices of Leading Articles in United States  
Markets, 1914-1916**

Miscellaneous series No. 52; 1917; 14 pages.

**Wholesale Prices of Leading Articles in United States  
Markets, 1917**

Miscellaneous series No. 64. (In press.)

## **YEAR BOOKS**

**Argentina—The Argentine Year Book**  
Buenos Aires

**Argentina**  
Robert Grant & Co., Buenos Aires.

**Australia—Official Year Book**  
Melbourne.

**Brazil—Museu Commercial do Rio de Janeiro**  
Rio de Janeiro.

**Brazil—Brazil in 19—**  
J. C. Oakenfull, Frome, England.

**Brazil Year Book**  
Robert Atkinson, London.

**Brazilian Year Book**  
G. R. Fairbanks, New York.

**Canada—Official Year Book**  
Census Office, Ottawa.

**Canada—Imperial Year Book for Dominion of Canada**  
Montreal.

**Chile—Anuario Estadístico de la Republica de Chile**  
(Official), Santiago.

**China—Year Book**  
Dutton, New York.

**Indian Year Book**  
Bennett, Coleman & Co., Bombay.

**Indian Imperial Gazetteer**  
(Irregular.)

**YEAR BOOKS—Continued**

**India—Moral and Material Progress**

(Annual.) Indian Office, London.

**Jamaica—General Statistical Information**

Stanford, London.

**Japan—Year Book**

(Official.) Tokyo.

**Mexican—Year Book**

Brentano, New York.

**Mexican Year Book**

McCarquodale & Co., London.

**New Zealand Year Book**

Wellington.

**New South Wales—Government Printer**

Gullick, Sydney.

**Russian Year Book**

Macmillan Co., New York.

**Russian Year Book**

(Official.) Eyre & Spottiswoode, London.

**South Africa Year Book**

Dutton, New York.

**South Australia—Official Year Book**

Adelaide.

**South American Year Book**

Louis Casier & Co., London.

**Statesmen's Year Book**

Macmillan Co., New York and London.

## **EXPORT JOURNALS**

### **Commercial America**

(English and Spanish.) Published by Philadelphia Commercial Museum, Philadelphia, Pa.

### **El Comercio**

J. Shepherd Clark Co., New York.

### **Export and Finance**

Export and Finance Publishing Co., New York.

### **Export American Industries**

### **América e Industrias Americanas**

(Monthlies in English and Spanish.) Published by Steven de Csesznak, Inc., New York, as international organs of the National Association of Manufacturers.

### **Export Register of New York Commission Houses**

Export Manufacturers of the United States, Inc., New York.

### **Exporters Review**

Exporters Encyclopedia Co., New York.

### **International Review**

Published by R. G. Dun & Co., New York.

### **La Hacienda**

La Hacienda Co., Buffalo, New York.

### **The American Exporter**

(Editions in English, Spanish, Portuguese, French and German.) Johnston Export Publishing Co., New York.

### **The Export World and Commercial Intelligence**

The Export World and Commercial Intelligence, London, 1914.

## MAGAZINES

### **American Industries**

(Monthly.) National Association of Manufacturers,  
New York.

### **América e Industrias Americanas**

(Spanish Monthly.) Steven de Csesznak, Inc.  
(For National Association of Manufacturers),  
New York.

### **Asia**

Asia Publishing Co., New York.

### **Eastern Commerce**

S. H. SOMERTON. Yokohama.

### **Economic World**

Chronicle Company, New York.

### **El Norte Americano**

South American Publishing Co., New York.

### **Export American Industries**

(English Monthly.) Steven de Csesznak, Inc.  
(For National Association of Manufacturers),  
New York.

### **Finance and Commerce**

Monthly publication of the Association for Inter-  
national Conciliation, New York.

### **Far Eastern Review**

J. Roland Kay Co., Chicago.

### **Millard's Review of the Far East**

Millard's Publishing Co., Shanghai.

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**MAGAZINES—Continued**

**Publications of the International Commerce Association**  
New York.

**Pan American Magazine**  
Board of Trade Bldg., New Orleans.

**Pan American Review**  
Pan American Publishing Co., New Orleans.

**Pan American Union**  
Washington, D. C.

**Pictorial Guide and Business Directory of Porto Rico**  
F. E. Platt & Co., New York.

**South American**  
South American Publishing Co., New York.

**Suplemento Ilustrado de California**  
Suplemento Ilustrado de California, San Francisco.

**The Nation's Business**  
U. S. Chamber of Commerce, Washington, D. C.

**Mid-Year Foreign Trade Review**  
International Bureau, New York Evening Post,  
New York.

**Pan-Pacific**  
The Pan-Pacific Corporation, San Francisco.

## HOUSE PUBLICATIONS

### **Exporters and Importers Journal**

Henry W. Peabody & Co., New York.

### **Foreign Trade Bulletin**

American Express Co., New York.

### **Publications of Guaranty Trust Company**

New York.

### **Publications of Irving National Bank**

New York.

### **Publications of National City Bank**

New York.

### **Russia**

R. Martens & Co., New York.

### **Semi-Monthly Bulletin**

National Association of Manufacturers, New York.

### **The Americas**

National City Bank, New York.

### **The Export World and Herald**

American Trading Co., New York.

### **The World's Markets**

R. G. Dun & Co., New York.

### **Weekly Bulletin—American Exporter**

New York.

## **PUBLICATIONS OF COMMERCIAL ORGANIZATIONS**

**American Manufacturers Export Association**  
New York.

**Chambers of Commerce of many cities**

**Chamber of Commerce of the United States.**  
Washington, D. C.

**Journal of the American Chamber of Commerce**  
(Monthly.) American Chamber of Commerce,  
Mexico City.

**National Association of Manufacturers**  
(Foreign Trade Department.) New York.

**National Foreign Trade Council**  
New York.

**Philadelphia Commercial Museum**  
Philadelphia, Pa.

## TECHNIQUE

### GENERAL

#### **An Export Order**

Foreign Trade Department, National Association of Manufacturers, New York, 1917.

#### **Combination in Export Trade Under the Webb Law**

Guaranty Trust Company, New York, 1918.

#### **Commercial Correspondence in French**

I. Pitman Co., New York, 1910. 232 pages.

#### **Commercial Correspondence in Spanish**

I. Pitman Co., New York, 1913. 267 pages.

#### **Co-operation in Export Trade**

W. S. KIES, National City Bank, New York.

#### **Correspondencia Comercial**

M. A. LURIA. Silver, Burdett & Co., New York, 1917. 300 pages.

#### **Development of Our Export Trade**

W. S. KIES, National City Bank, New York.

#### **Elementary Lessons in Exporting**

(Including Exporters Gazetteer of the World.)  
B. OLNEY HOUGH. Johnston Export Publishing Co., New York, 1909.

#### **Essentials in Exporting**

Austin, Baldwin & Co., New York, 1918.

**TECHNIQUE—Continued**

**Exporting to Latin America**

E. B. FILSINGER. D. Appleton & Co., New York, 1916. 565 pages.

**Foreign Trade Course (Correspondence)**

Business Training Corporation, New York.

(Subjects:

- (1) Economics of World Trade.
- (2) The World's Markets.
- (3) Export Policies.
- (4) Export Houses.
- (5) Direct Exporting.
- (6) The Export Salesman.
- (7) Export Shipping
- (8) Export Financing.
- (9) Export Technique.
- (10) Foreign and Home Law.
- (11) Importing.
- (12) Factors in Trade Building.)

**French Commercial Practice Connected with French  
Import and Export Trade**

JAMES GRAHAM. Macmillan Co., New York, 1907.  
2 volumes.

**Galeno Correspondence Course of Spanish**

A Spanish Course for Business Men, 12 Geary St., San Francisco.

**German Foreign Trade Organization**

CHAUNCEY D. SNOW. Bureau of Foreign and Domestic Commerce, Washington, D. C., 1917.

**TECHNIQUE—Continued****Handbook for Exporters to Argentina**

H. E. BROWN and R. C. TORT. Spanish-American Bureau, New York.

**International Business Library**

International Law and Business Institute, Minneapolis, 1910. 10 volumes.

**International Competition and the Necessity for Organization**

W. S. KIES, National City Bank, New York.

**Manual of Russian Commercial Correspondence**

MARK SIEFF. E. P. Dutton Co., New York. 232 pages.

**Molesworth's Metric Tables**

GUILFORD L. MOLESWORTH. Spon & Chamberlain, New York, 1917. 95 pages.

**On the Relation of Imports to Exports**

J. T. PEDDIE. Longmans, Green & Company, New York, 1916. 148 pages.

**Practical Exporting**

B. OLNEY HOUGH. American Exporter, New York, 1915. 623 pages.

**Ratings on Foreign Firms**

Communicate with: (1) Philadelphia Commercial Museum, Philadelphia, Pa.; (2) National City Bank, New York.

**TECHNIQUE—Continued**

**Rules and Regulations of the War Trade Board No. 2**  
War Trade Board, Washington, D. C., 1918. 112 pages.

**Selling Latin America**

WM. E. AUGHINBAUGH. Small, Maynard & Co., Boston, 1915. 408 pages.

**Spanish Commercial Correspondence**

H. A. KENYON. G. Wahr, Ann Arbor, Michigan, 1907. 145 pages.

**Spanish Commercial Practice Connected with Export and Import Trade**

JAMES GRAHAM. Macmillan Co., New York, 1906. 2 volumes.

**The Commercial Laws of the World, Comprising the Mercantile, Bills of Exchange, Bankruptcy and Maritime Laws of All Civilized Nations**

The Boston Book Co., Boston, 1911. 35 volumes.

**The Foreign Traders' Dictionary**

JAMES GRAHAM. Macmillan Co., New York, 1906. 283 pages.

**Things to Know About Trade Marks**

J. W. Thompson Co., Chicago, 1911. 85 pages.

**Trading with Latin America**

E. B. FELSINGER, Irving National Bank, New York, 1917. 183 pages.

**TECHNIQUE—Continued****U. S. GOVERNMENT PUBLICATIONS**

*The Bureau of Foreign and Domestic Commerce, Washington, D. C., has issued the following publications relating to Technique:*

**Daily Commerce Reports**

(Published daily with Supplements containing annual reviews of trade by consuls covering all countries in the world.)

**Commercial Organizations in the United States**

Miscellaneous series No. 61; 1917.

**Exporting to Australia**

Miscellaneous series No. 45; 1916; 29 pages.

**Export Trade Suggestions**

Miscellaneous series No. 35; 1916; 141 pages.

**Factors in Foreign Trade**

Miscellaneous series No. 7; 1912; 56 pages, with index.

**Foreign Publications for Advertising American Goods**

Miscellaneous series No. 10; 1913; 236 pages.

**Packing for Export**

Miscellaneous series No. 5; 1911; 170 pages.

**United States Official Postal Guide**

(Supplements published monthly), The Post Office Department, Washington, D. C., 1918. 830 pages.

**TECHNIQUE—Continued**

*In addition to the foregoing Governmental reports, the Bureau of Foreign and Domestic Commerce, Washington, D. C., has issued the following reports on the cost of production:*

**Cost of Production in the Pottery Industry: Summary of Results**

Miscellaneous series No. 16; 1914; 43 pages.

**The Cane-Sugar Industry**

Miscellaneous series No. 53; 1917; 462 pages.

**The Cotton-Spinning Machinery Industry**

Miscellaneous series No. 37; 1916; 99 pages.

**The Glass Industry**

Miscellaneous series No. 60; 1917; 430 pages.

**The Hosiery Industry**

Miscellaneous series No. 31; 1915; 258 pages.

**The Knit-Underwear Industry**

Miscellaneous series No. 32; 1915; 217 pages.

**The Men's Factory-Made Clothing Industry**

Miscellaneous series No. 34; 1916; 300 pages.

**The Pottery Industry**

Miscellaneous series No. 21; 1915; 709 pages.

**The Shirt and Collar Industries**

Miscellaneous series No. 36; 1916; 178 pages.

**The Women's Muslin Underwear Industry**

Miscellaneous series No. 29; 1915; 184 pages.

## **FINANCING**

### **GENERAL**

#### **Acceptances**

H. R. ELDRIDGE. National City Bank, New York.

#### **American Banking in Foreign Trade**

Irving National Bank, New York.

#### **American Banks in Foreign Trade**

E. A. GROFF. National City Bank, New York.

#### **Bank Extension through Foreign Branches**

W. S. KIES. National City Bank, New York.

#### **Commercial Letters of Credit**

J. E. GARDIN. National City Bank, New York.

#### **Domestic and Foreign Exchange**

E. L. S. PATTERSON. Alexander Hamilton Institute, New York, 1917. 298 pages.

#### **Eastern Exchange, Currency and Finance**

W. F. SPAULDING. Pitman & Sons, New York, 1917.

#### **Elements of Foreign Exchange**

FRANKLIN ESCHER. Bankers Publishing Company, New York. 7th Edition, 1917. 160 pages.

#### **Foreign Exchange and Foreign Bills**

W. F. SPAULDING. Pitman & Sons, Ltd., London, 1915. 216 pages.

#### **Foreign Exchange Explained**

FRANKLIN ESCHER. Macmillan Co., New York, 1917. 219 pages.

**FINANCING—Continued**

**How Business with Foreign Countries is Financed**

Guaranty Trust Co., New York.

**International Exchange**

A. W. MARGRAFF. Fergus Printing Co., Chicago, 1904. 190 pages.

**International Trade and Foreign Exchange**

H. G. BROWN. Macmillan Co., New York, 1914. 153 pages.

**Latin American Monetary Systems and Exchange Conditions**

J. T. COSBY. National City Bank, New York, 1915. 31 pages.

**Modern Foreign Exchange**

V. GONZALES. National Association of Manufacturers, New York.

**Money Changing**

H. WITHERS. Dutton Co., New York, 1913. 183 pages.

**Our National Policy as to Investments Abroad**

SAMUEL MCROBERTS. National City Bank, New York.

**Progress in the Development of Trade Acceptances**

E. D. HARRIS. National City Bank, New York.

**Text-book on Foreign Exchange**

H. R. BROOKS. Foreign Exchange Publishing Co., Chicago, 1906. Revised 1908.

**FINANCING—Continued****The A B C of Foreign Exchange**

G. CLARE. Macmillan Co., New York, 1893. 160 pages.

**The Theory of the Foreign Exchanges**

G. J. GOSCHEN. Effingham Wilson, London, 1879. 152 pages.

**War and Lombard Street**

H. WITHERS. Dutton & Co., New York. Smith, Elder & Co., London, 1915. 171 pages.

*The following references contain tables, etc., for the computing of Foreign Exchange:*

**Arbitration and Parties of Exchange**

C. A. STERN. Renze, Stern & Schmidt, New York, 1901. 73 pages.

**Foreign Exchange Tables**

E. D. DAVIS. E. D. Davis, Minneapolis, 1912. 195 pages.

**International Exchange**

A. W. MARGRAFF. (See above.)

**International Finance**

H. WITHERS. E. P. Dutton, New York, 1916. 186 pages.

**Tate's Modern Cambist (Revision)**

H. SCHMIDT. E. Wilson, London, 1903. 249 pages.

**FINANCING—Continued**

**Text Book on Foreign Exchange**

H. R. BROOKS. (See above.)

**The Making of Money**

H. WITHERS. Smith, Elder Co., London, 1910.  
307 pages.

**Universal Cambist**

J. H. NORMAN. E. Wilson, London, 1897. 275  
pages.

**U. S. GOVERNMENT PUBLICATIONS**

*The Bureau of Foreign and Domestic Commerce, Washington, D. C., has issued the following reports relating to Financing:*

**Banking and Credit in Argentina, Brazil, Chile, and Peru**

Special agents series No. 90; 1914; 72 pages.

**Banking Opportunities in South America**

Special agents series No. 106; 1915; 156 pages.

**Financial Developments in South American Countries**

Special agents series No. 103; 1915; 42 pages.

**Foreign Credits**

Special agents series No. 62; 1913; 421 pages,  
with index.

**Investments in Latin America and British West Indies**

(In press.)

## INSURANCE

### **A Treatise on Maritime Law**

THEOPHILUS PARSONS. Little, Brown & Co., Boston, 1859. 2 volumes. 1457 pages.

### **Carriage of Goods by Sea**

THOMAS GILBERT CARVER. 5th Edition. Stevens & Sons, London, 1909. 961 pages.

### **Charter Parties and Bills of Lading**

THOMAS EDWARD SCRUTTON. 7th Edition. The Carswell Co., Ltd., Toronto, 1914. 418 pages.

### **Declaration of War**

DOUGLAS OWEN. Stevens & Sons, London, 1889. 488 pages.

### **Digest of the Law of Marine Insurance**

M. D. CHALMERS and DOUGLAS OWEN. William Clowes & Sons, Ltd., London, 1903. 177 pages.

### **General Average**

RICHARD LOWNDES. 4th Edition. Stevens & Sons, London, 1888. 682 pages.

### **General Average**

ERNEST W. CONGDON. Baker, Voorhis & Co., New York, 1913. 220 pages.

### **Marine Insurance**

WILLIAM GOW. Macmillan Co., London, 1900. 403 pages.

**INSURANCE—Continued**

**Marine Insurance**

F. TEMPLEMAN. Chamber of Commerce, London, 1903. 124 pages.

**Marine Insurance and Average**

JOSEPH ARNOULD. 9th Edition. The Boston Book Co., Boston, 1909. 2 volumes; 1641 pages.

**Maritime Law**

ALBERT SAUNDERS. Effingham Wilson, London, 1903. 309 pages.

**Principles of the Law of Insurance**

WILLIAM BARBER. Sumner, Whitney & Co., San Francisco, 1882. 418 pages.

**Sea Insurance**

WILLIAM GOW. Macmillan Co., London, 1914. 478 pages.

## FOREIGN MARKETS

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#### **America's Interests after the War**

Annals of American Academy of Political and Social Science. Vol. LXI, 1915.

#### **Commerce and the War**

A. S. JOHNSON. American Association for International Conciliation. New York, 1914. 14 pages.

#### **Foreign Trade Requirements with Quarterly Supplements**

Lewis Scribner & Co., New York, 1900.

#### **Publications of the British Board of Trade**

Eyre & Spottiswoode, Ltd., East Harding St., London, E. C.

#### **Publications of Foreign Trade Department:**

National Association of Manufacturers, New York.

- (1) Report of International Trade Conference, 1915.
- (2) Special Foreign Trade Bulletins (describing conditions in all foreign countries; issued at various intervals, 1915-1918.)
- (3) *América e Industrias Americanas* (Spanish monthly).
- (4) *Export American Industries* (English monthly).
- (5) Commercial Report on Australia and New Zealand (1914).

#### **The Trade of the World**

J. D. WHELPLEY. Century Co., New York, 1913. 436 pages.

**FOREIGN MARKETS—Continued**

**AUSTRALASIA**

**Trade Possibilities between Australia and the United States**

National Educational Association of the United States. *Journal of Proceedings and Addresses*, 1915.

**Australian Government Publications**

Official Publications of the Bureau of the Census and Statistics of Australia and especially a report entitled "Trade and Customs of the Commonwealth of Australia."

**EUROPE**

**Changing Russia**

STEPHEN GRAHAM. John Lane Co., New York, 1913. 309 pages.

**Government Publications of Great Britain**

Annual Series of Departmental and Consular Reports and Miscellaneous Series Reports.

Foreign Office Publications.

Great Britain Customs Establishment.

Statistical Office Annual Statement of Trade of United Kingdom with Foreign Countries and British Possessions.

**Russia in 1916**

STEPHEN GRAHAM. Macmillan Co., New York, 1917. 191 pages.

**Russia**

SAMUEL McROBERTS. National City Bank, New York.

**FOREIGN MARKETS—Continued****The Russian Empire of Today and Yesterday**

N. O. WINTER. H. C. Page Co., Boston, 1913.  
487 pages.

**Through Siberia the Land of the Future**

FRIDTOF NANSEN. Frederick A. Stokes Co., New York, 1914. 465 pages.

**THE AMERICAS****A Guide to South America**

W. A. HIRST. Macmillan Co., New York, 1915.  
340 pages.

**Argentina**

GEO. J. MILLS. D. Appleton & Co., New York, 1914. 209 pages.

**Argentina and Her People of Today**

N. O. WINTER. H. C. Page Co., Boston, 1911.  
421 pages.

**Brazil and Her People of Today**

N. O. WINTER. H. C. Page Co., Boston, 1910.  
388 pages.

**Chile and Her People of Today**

N. O. WINTER. H. C. Page Co., Boston, 1912.  
411 pages.

**Chile**

GEO. J. MILLS. D. Appleton & Co., New York, 1914. 193 pages.

**Cuba Before the World**

Souvenir Guide of Cuba, New York, 1915. 223 pages.

**FOREIGN MARKETS—Continued**

**El Libro Azul de Guatemala (Blue Book of Guatemala)**  
Searcy and Pfaff Ltd., New Orleans, 1915. 406 pages.

**Guatemala and Her People of Today**  
N. O. WINTER. H. C. Page Co., Boston, 1909. 307 pages.

**Latin American Monetary Systems and Exchange Conditions**  
J. T. Cosby. National City Bank, New York, 1915. 31 pages.

**Mexico and Her People of Today**  
N. O. WINTER. H. C. Page Co., Boston, 1907. 405 pages.

**Practical Guide to Latin America**  
ALBERT HALE. Small Maynard & Co., Boston, 1909. 249 pages.

**The Argentine Republic**  
A. S. PENNINGTON. F. A. Stokes & Co., New York, 1910. 340 pages.

**The Future of South American Commerce**  
R. W. BABSON. Little Brown & Co., Boston, 1915. 407 pages.

**The International Book of South America**  
ALBERTO, MARQUEZ B. Association of the International Propaganda of Chile, San Francisco.

**The Republics of South and Central America—Their Resources, Industries, etc.**  
C. R. ENOCH. C. Scribners Sons, New York, 1913. 544 pages.

**FOREIGN MARKETS—Continued****The South Americas**

A. B. HALE. Bobbs Merrill & Co., Indianapolis, 1907. 361 pages.

**The South American Series**

Edited by MARTIN HUME.

Argentina, by W. A. HIRST, 1910. 308 pages.

Bolivia, by PAUL WALLE, 1914. 407 pages.

Brazil, by P. DENIS, 1911. 388 pages.

Chile, by G. F. S. ELLIOT, 1907. 363 pages.

Colombia, by P. J. EDER, 1913. 312 pages.

Ecuador, by C. R. ENOCH, 1914. 375 pages.

The Guianas, by JAMES RODWAY, 1912. 318 pages.

Latin America, by F. GARCIA CALDERON, 1915. 406 pages.

Mexico, by C. R. ENOCH, 1909. 362 pages.

Paraguay, by W. H. KOEBEL, 1917. 348 pages.

Peru, by C. R. ENOCH, 1908. 320 pages.

Uruguay, by W. H. KOEBEL, 1911. 350 pages.

Venezuela, by L. V. DALTON, 1912. 320 pages.

C. Scribner's Sons, New York.

**The Tropics—Their Resources**

C. R. ENOCH. C. Scribner's Sons, New York, 1915. 466 pages.

**THE ORIENT****Commercial Relations Between the United States and Japan**

Annals American Academy of Political and Social Science. Vol. 36, 1910.

**The Trade and Administration of China**

H. B. MORSE. Longmans Green & Co., New York, 1913. 466 pages.

**FOREIGN MARKETS—Continued**

**GOVERNMENTAL INFORMATION**

**GENERAL**

*The Bureau of Foreign and Domestic Commerce, Washington, D. C., has issued the following publications relating to Foreign Markets:*

**Trade of the United States with the World**

Miscellaneous Series No. 63; 1917 (in press).

**BY GEOGRAPHIC DIVISIONS**

**ASIA**

**British India, with Notes on Ceylon, Afghanistan, and Tibet**

Special consular reports No. 72; 1915; 638 pages.

**Trade Conditions in Asiatic Turkey**

Special agents series No. 12; 1907; 45 pages.

**Trade Conditions in China**

Special agents series No. 7; 1906; 130 pages.

**Trade Conditions in India**

Special agents series No. 10; 1907; 39 pages.

**Trade Conditions in Japan and Korea**

Special agents series No. 6; 1906; 48 pages.

**Trade in China**

Special agents series No. 3; 1906; 113 pages.

**AUSTRALASIA**

**Australia: Its Resources, Industries, and Trade, with Suggestions as to Its Development as a Market for American Merchandise**

Special consular reports No. 47; 1911; 126 pages.

**FOREIGN MARKETS—Continued**  
(Governmental Information)

**New Zealand: Its Resources, Industries, and Trade,  
with Suggestions as to Its Development as a  
Market for American Merchandise**  
Special consular reports No. 57; 1912; 220 pages.

**Trade Conditions in Australasia**  
Special agents series No. 17; 1908; 48 pages.

**CENTRAL AMERICA**

**Central America as an Export Field**  
Special agents series No. 113; 1916; 229 pages.

**Trade Conditions in Central America and on the West  
Coast of South America**  
Special agents series No. 9; 1906; 113 pages.

**EUROPE**

**German Trade and the War**  
Miscellaneous series No. 65 (in press).

**Russia: A Handbook of Commercial and Industrial  
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Special consular reports No. 61; 1913; 255 pages.

**LATIN AMERICA**

**Statements on the Latin-American Trade Situation**  
Miscellaneous series No. 18; 1914; 39 pages.

**Trade Developments in Latin America**  
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**Commerce and Industries of Alaska, Hawaii, Porto Rico  
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land**

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**Trade Conditions in Canada**

Special agents series No. 2; 1906; 33 pages.

**Trade Conditions in Mexico**

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**Consular Recommendations on South American Trade.**

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**South America as an Export Field**

Special agents series No. 81; 1914; 216 pages.

**Trade Conditions in Argentina, Uruguay and Paraguay**

Special agents series No. 8; 1906; 101 pages.

**Trade Conditions in Brazil**

Special agents series No. 1; 1906; 116 pages.

**Trade Conditions in Colombia**

Special agents series No. 16; 1907; 53 pages.

**Trade Conditions in Ecuador**

Special agents series No. 19; 1908; 39 pages.

**FOREIGN MARKETS—Continued**  
(Governmental Information)

**Trade Conditions on the West Coast of South America**  
Special agents series No. 21; 1908; 82 pages.

**Trade Development in Argentina**  
Special agents series No. 43; 1911; 94 pages.

**WEST INDIES**

**Cuba as a Buyer and Seller**  
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**Development of the Dominican Republic**  
Special consular reports No. 65; 1914; 36 pages.

**The Danish West Indies**  
Special agents series No. 129; 1917; 38 pages.

**Trade Conditions in Cuba**  
Special agents series No. 5; 1906; 45 pages.

**West Indies as an Export Field**  
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**AGRICULTURAL IMPLEMENTS AND MACHINERY**

**Agricultural Implements and Machinery in Australia  
and New Zealand**  
(In press.)

**Agricultural Machinery in European Countries**  
Special consular reports, No. 43, part 2; 1910;  
38 pages.

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**American Agricultural Implements in Europe, Asia and Africa**

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**Foreign Trade in Buttons**

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**Canned-Goods Trade in the Far East**

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**Markets for Construction Materials and Machinery in  
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**Markets for Construction Materials and Machinery in  
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dency**  
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**Cotton Goods in British India; Part III, Burma**  
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dency**  
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Trade, and Part VI, Cotton Manufacturing**  
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(Governmental Information)

**Cotton Goods in Latin America, Part IV — Chile,  
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**Cotton Goods in South Africa**

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**Cotton Goods in the Straits Settlements**

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**Cotton Goods in Turkey**

Special agents series No. 54; 111 pages.

**Cotton Textiles**

Miscellaneous series No. 58; 1917; 19 pages.

**Cotton Textile Trade in the Turkish Empire, Greece  
and Italy**

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**Cotton-Goods Trade in China**

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**Foreign Markets for the Sale of American Cotton Products**

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**Japanese Cotton Goods Industry and Trade**

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**Terms Used in the Cotton Industry**

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**Electrical Goods in Australia**

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**FLOUR AND WHEAT**

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**Markets for American Fruit**

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**South American Markets for Fresh Fruits**

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**Foreign Markets for Coal**

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**FURNITURE**

**Colombian Markets for American Furniture**

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**Furniture Imports of Foreign Countries**

Miscellaneous series No. 66. (In press.)

**GLASS INDUSTRY**

**The Glass Industry**

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**Australian Markets for American Hardware**

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**Brazilian Markets for American Hardware**

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**East African Markets for Hardware and Agricultural  
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**Markets for American Hardware in France, Algeria and  
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**Markets for American Hardware in Germany, the Netherlands and Scandinavia**

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**Markets for Hardware in Italy, Spain and Portugal**

Miscellaneous series No. 55; 1917; 110 pages.

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**Russian Market for American Hardware**

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**Turkish Markets for American Hardware**

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**Chemical Industries in Belgium, Netherlands, Norway and Sweden**

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**Manufacture of Air-Nitrate Fertilizers**

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**Production and Use of Denatured Alcohol in Principal Countries**

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**JEWELRY AND SILVERWARE**

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**Lace Industry in France and England**

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**Swiss Embroidery and Lace Industry**

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**Lumber Markets of the East Coast of South America**

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**Markets for Machinery and Machine Tools in Peru,  
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14 pages.

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**Development of Motor-Vehicle Trade Abroad**

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**Foreign Markets for Motor Vehicles**

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**Motor Machines**

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part 2, 144 pages; 1907-1908.

**MUSICAL INSTRUMENTS**

**Foreign Trade in Musical Instruments**

Special consular reports No. 55; 1912; 102 pages.

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**Cottonseed Products and their Competitors in Northern  
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**Cottonseed Products and their Competitors in Northern  
Europe—Part II, Edible Oils**

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**Edible Oils in the Mediterranean District**

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**Oilseed Products and Feed Stuffs**

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**OPTICAL GOODS**

**Optical-Goods Trade in Foreign Countries**

Special consular reports No. 46; 1911; 94 pages.

**PAINTS AND VARNISHES**

**Foreign Trade in Paints and Varnishes**

Special consular reports No. 56; 1912; 72 pages.

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**Paper, Paper Products and Printing Machinery in Argentina, Uruguay and Paraguay**

Special agents series No. 163. (In press.)

**Paper, Paper Products and Printing Machinery in Peru, Bolivia and Ecuador**

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**Paper and Printing Machinery in Cuba and Panama**

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**Market for Boots and Shoes in Porto Rico**

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**Shoe and Leather Trade in Cuba and Mexico**

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**Shoe and Leather Trade in France and Switzerland**

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**Shoe and Leather Trade in Germany**

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**Shoe and Leather Trade in New Zealand**

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**Shoe and Leather Trade in the United Kingdom**

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**SOAP**

**South American Market for Soap**

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**Cooking and Heating Stoves in Foreign Countries**

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**Textiles in Cuba**

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**Textiles in Porto Rico and Jamaica**

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**Linen, Jute and Hemp Industries in the United Kingdom**

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**Manufacture of Woolen, Worsted and Shoddy in France  
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